



How To Analyze People On Sight Through The Science of Human Analysis

By Elsie Lincoln Benedict

CreateSpace Independent Publishing Platform. Paperback. Book Condition: New. This item is printed on demand. Paperback. 256 pages. Dimensions: 9.0in. x 6.1in. x 0.8in. This illustrated 2011 reprint has been re-typeset and formatted for clarity and ease of reading. Would you like a shorthand method of understanding people you've just met? And get a good idea of their ambitions, worldview, even their romantic preferences just by looking at them? We may not like to admit it, but in everyday life we all make important judgments about other people based merely on appearance - just as we have for thousands of years, the world over. Even in the rational world of business, the management gurus tell us that most interviews are made or broken in the first 30 seconds - when the interviewer has only just met the candidate. Instead of just accepting this as lazy stereotyping, Elsie Benedict based her analysis on statistical surveys which link underlying character traits with physical appearance. She identified five groupings which seemed to share common body shapes and preferred behaviours. First published in 1921, 'How to Analyze People on Sight' was a sensation, with Elsie and Ralph Benedict drawing huge audiences on tours of the US....

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