



[DOWNLOAD](#)



## Youve Got Only Three Seconds

By Camille Lavington

Main Street Books. Paperback. Book Condition: New. Paperback. 236 pages. Dimensions: 8.5in. x 5.3in. x 0.6in. In the three seconds it takes you to walk through a door and extend your hand to someone for the first time, that person has already made irreversible judgments about you. You send out hundreds of signals about yourself, and people read those signals and react to them long before youve had a chance to say or do anything of substance. Camille Lavington is a communications consultant who commands substantial fees for teaching personal marketing to business people from corporate executives to mid-level managers. In Youve Only Got Three Seconds, she shares her strategies for defining your personal career goals, taking inventory of your strengths and vulnerabilities, and determining what you must do, say, and wear in order to fit the role you want to fulfill. Personal marketing isnt about social climbing or trying to be someone youre not. Success at the end of the millennium comes to people who are versatile, who can make positive impressions in any group, who can peg their peers or superiors secret agendas, and use psychodynamics to get what they want. With this book, people from entry-level job applicants...



[READ ONLINE](#)

[ 7.12 MB ]

### Reviews

*This composed book is excellent. This really is for all who statte that there had not been a worth reading through. Your life period will probably be change as soon as you total looking over this ebook.*

-- **Cheyanne Barrows**

*The book is fantastic and great. I have go through and i also am certain that i will planning to read through once more once more down the road. Its been printed in an exceedingly simple way and is particularly simply after i finished reading through this publication through which really changed me, change the way i think.*

-- **Hank Powłowski**